

Servicio Extenda Oportunidades de Proyectos y Licitaciones Internacionales y Multilaterales

COLOMBIA

International Technical Consultant Improvement of the sanitation system of the Metropolitan area of Cucuta

Expression of Interest Deadline 31-Dec-2020 at 11:59:59 PM (Eastern Time – Washington D.C.)

Language of Notice English

Selection Notice

Assignment Country CO - Colombia
Funding Sources

The World Bank Group intends to finance the assignment/services under:

BB - BANK BUDGET
TF097583 - CLA Fee Collection Child TF
Individual/Firm

The consultant will be a firm.

Assignment Description

International Technical Consultant - Improvement of the sanitation system of the Metropolitan area of Cucuta

Assignment Description

Background

The Advisory Services in Public Private Partnerships of the International Finance Corporation (IFC), is in discussions with the Government of Colombia (GoC), to engage IFC as the lead advisor to structure and implement a private sector participation project (PSP) to improve the sanitation system of the metropolitan area of the city of Cucuta (Project or Transaction). The project entails structuring a single PPP transaction that comprises 5 wastewater treatment plants in the municipalities of San José de Cúcuta, San Cayetano, El Zulia, Los Patios and Villa del Rosario to improve the treatment and final disposal of wastewater and contribute to the decontamination of the Pamplonita, Zulia and Táchira rivers.

IFCs Scope of Work:

After the signing of the mandate with the GoC, the IFCs advisory mandate will be implemented into two phases:

- Phase 1 - Transaction Structuring: IFC and its consultants will analyze all aspects of the Project, including capital investment program, financial viability, technical and legal due diligence, regulatory framework, environmental and social issues. IFC will then recommend to the GoC the optimal scope and structure for the Transaction that would require government approval before proceeding to Phase 2.
- Phase 2 - Transaction Implementation: IFC, with the support of its consultants, will implement the approved transaction structure, including the promotion of the Transaction to potential investors, the prequalification of investors, the design of bid criteria, the preparation of legal documents for a competitive international tender, active role during Q&A sessions with potential investors, the oversight of the tender process, and assistance to the GoC during the evaluation of the bids and the closing of the Transaction.



INFORMACIÓN



FORMACIÓN



FINANCIACIÓN



CONSULTORÍA



PROMOCIÓN

It is important to note that as part of the team mobilization work, IFC will hire, through separate processes, legal and communication consultant firms that will assist IFC, together with the Technical Specialist through Phase 1 and 2. The technical consultant firm would be an international engineering company which has environmental & social specialists. The firm should also have a strong local presence in Colombia or a partnership with a local firm/ or subcontractor in the Country who will have a significant role in the Project implementation.

Scope of Work of the Technical Consultant:

The IFC is now seeking expressions of interest from technical firms. Key tasks of the technical firm to be performed are outlined below:

Due diligence review of the existing information and studies provided by the Client, including a technical opinion on the quality and level of completeness of the studies.

Diagnosis and development of a strategy and plan for managing social aspects of the project.

Carry out studies in specific areas and include suggestions and recommendations to optimize or complement the current design.

Definition of the levels of service and minimum technical standards for the project in the context of a PPP contract.



Preparation of a project risk matrix that identifies technical, social and environmental risks, their probability and impact, including the analysis of the potential contingent liabilities and cost benefit analysis of the project.

Review of all Environmental & Social project information available and produce gap analysis between national/local legislation and IFC Performance Standards, including the mitigation strategies that must be followed by the Concessionaire during the implementation of the project.

Assessment and update of all the existing capital and operational expenditures of the project, as outlined in the previous studies, and confirmation that the estimates are in line with international prices for this type of project.

Preparation the tariff model, including the proposed tariff increase required to fund a percentage of the Concessionaires revenues.

Assistance to IFC with technical inputs and clarifications during the preparation of the Transaction Structure Report.

Participation in the drafting of the legal document providing technical and environmental & social inputs to prequalification documents, Request for proposal and bidding documents. This activity addressing comments from government entities and potential investors.

Subject to IFC signing of an advisory mandate with the GoC for the structuring and implementation of the Transaction, the team will confirm any additional support that would be needed by the Technical Specialist through the project. This is an indicative list of tasks and is subject to change based on the implementation of the project.

Firm requirements

IFC now invites eligible consultants to indicate their interest in providing their services by submitting a response to this Request for Expression of Interest (REOI). Please note that consulting firms may associate with other interested firms or individuals to enhance their qualifications. Firms or consortia of firms that have been determined to be qualified through the evaluated results of this first stage may be invited to submit proposals for the Request for Proposals (RFP) that will be issued at a later date.

The responses presented by the firms will be reviewed and those consultants deemed best qualified in IFCs judgment will be short-listed according to the following criteria:

Qualification Criteria for members of the Technical Consultant team:

- Experience in working with government clients and their advisors in conjunction with the design of PPP transactions in the water sector;
- Experience in evaluating regulated tariff structures to support water projects on behalf of government directly or through their advisors;
- Experience in preparing technical / engineering, E&S studies on water and wastewater projects;
- Experience in working in the water & wastewater sector in Colombia and/or Latin America;
- Team composition: years of experience of E&S team members, engineers;
- Spanish language skills by key staff.

Responses shall not exceed 25 pages. If the submitted response exceeds 25 pages, IFC reserves the right to read only the first 25.



The Consultant shall demonstrate a capability to meet the World Bank Groups Vendor Eligibility Criteria as found on www.worldbank.org/corporateprocurement.

Responses must be delivered no later than 11:59 PM Eastern Standard Time, December 18, 2020.

By responding to this REOI, you are confirming compliance with the World Bank Group Procurement Policy.

Firms shall not receive, offer or solicit anything of value to influence the outcome of the procurement process. Firms shall not misrepresent facts in order to influence the procurement process. Collusive practices among firms or individuals to establish artificial non-competitive levels shall not be tolerated and may result in rejection of responses.

Qualification Criteria

1. Provide information showing that they are qualified in the field of the assignment: Experience in working in the water & wastewater sector in Colombia and/or Latin America
2. Provide information on the technical and managerial capabilities of the firm.: Experience in preparing technical / engineering, E&S studies on water/wastewater projects
3. Experience in working with government clients and their advisors in conjunction with the design of PPP transactions in the water sector
4. Provide information on the qualifications of key staff.



Qualification Criteria

1. Provide information showing that they are qualified in the field of the assignment: Experience in working in the water & wastewater sector in Colombia and/or Latin America
2. Provide information on the technical and managerial capabilities of the firm.: Experience in preparing technical / engineering, E&S studies on water/wastewater projects
3. Experience in working with government clients and their advisors in conjunction with the design of PPP transactions in the water sector
4. Provide information on the qualifications of key staff.

* - Mandatory

Electronic Submissions through World Bank Group eConsultant2

<https://wbgeconsult2.worldbank.org/wbgec/index.html>

**EL ÉXITO ES PARA
LOS QUE VUELAN**

SI QUIERES VOLAR VUELA



INFORMACIÓN



FORMACIÓN



FINANCIACIÓN



CONSULTORÍA



PROMOCIÓN

No dude en contactarnos si necesita información sobre cómo afrontar esta licitación o sobre cualquier proyecto o licitación internacional y multilateral en marcha o en preparación, así como información sobre empresas que hayan desarrollado proyectos similares que puedan ser posibles socios.

Departamento de Consultoría
EXTENDA - Agencia Andaluza de Promoción Exterior
multilateral@extenda.es

¹ Extenda únicamente pone en contacto a demandante y oferente del producto o servicio, no teniendo mayor intervención en la posterior relación contractual que pudiese generarse entre las partes.